Registered number: 03547531

BRITISH EQUITY COLLECTING SOCIETY LIMITED

(A Company Limited by Guarantee)

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

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BRITISH EQUITY COLLECTING SOCIETY LIMITED

(A Company Limited by Guarantee)

COMPANY INFORMATION

Directors P G Barnes

I W Barritt M Beattie B Evans N Gerson S M Kenis A W M Macbean A J Prodger F C Pyne J A Rogers L E Rolston

Company secretary T Nasser

Registered number 03547531

Registered office Plouviez House

19-20 Hatton Place

London EC1N 8RU

Independent auditors Moore Stephens LLP

150 Aldersgate Street

London EC1A 4AB

DIRECTORS' REPORT FOR THE YEAR ENDED 30 APRIL 2017

The directors present their report and the financial statements for the year ended 30 April 2017.

Principal activity

The British Equity Collecting Society Limited (BECS) is a United Kingdom based collective management organisation for the rights of audio visual performers.

Directors

The directors who served during the year were:

P G Barnes

I W Barritt (appointed October 2016)

M Beattie (appointed October 2016)

B Evans

N Gerson

S M Kenis

A W M Macbean (appointed October 2016)

A J Prodger

F C Pyne

J A Rogers

L E Rolston

J C Brown (resigned October 2016)

J G H McOwat (resigned October 2016)

N P Simons (resigned January 2017)

N R F Woodeson (resigned July 2016)

All directors were non-executive except for A J Prodger.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2017

Directors' responsibilities statement

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2017

Auditors

The auditors, Moore Stephens LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

Small companies note

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the Board and signed on its behalf by:

J A Rogers **Director**

Date:

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRITISH EQUITY COLLECTING SOCIETY LIMITED

We have audited the financial statements of British Equity Collecting Society Limited for the year ended 30 April 2017, set out on pages 7 to 20. The relevant financial reporting framework that has been applied in their preparation is applicable law and the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Directors and Auditors

As explained more fully in the Directors' Responsibilities Statement on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/apb/scope/UKNP.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 30 April 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit, the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with those financial statements and this report has been prepared in accordance with applicable legal requirements.

In the light of our knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BRITISH EQUITY COLLECTING SOCIETY LIMITED (CONTINUED)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemption in preparing the Directors' Report and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report.

Philip Clark (Senior Statutory Auditor) for and on behalf of Moore Stephens LLP 150 Aldersgate Street London EC1A 4AB

Date:

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 APRIL 2017

	Note	2017 £	2016 £
Revenue		837,984	796,032
Gross profit		837,984	796,032
Administrative expenses		(769,363)	(913,482)
Operating profit/(loss)	4	68,621	(117,450)
Realised gain/(loss) on investments		(15,707)	2,461
Interest receivable and similar income		27,172	21,749
Profit/(loss) before tax		80,086	(93,240)
Tax on profit/(loss)	7	51,744	38,424
Profit/(loss) for the financial year		131,830	(54,816)
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There was no other comprehensive income for 2017 (2016 - £Nil).

The notes on pages 10 to 20 form part of these financial statements.

BRITISH EQUITY COLLECTING SOCIETY LIMITED

(A Company Limited by Guarantee) REGISTERED NUMBER: 03547531

BALANCE SHEET AS AT 30 APRIL 2017

	Note		2017 £		2016 £
Fixed assets					
Intangible assets	8		143,142		213,982
Tangible assets	9		943		3,158
Investments	10		-		1,003,919
		_	144,085		1,221,059
Current assets					
Debtors	11	149,512		803,048	
Cash at bank and in hand		12,870,685		15,481,073	
		13,020,197		16,284,121	
Creditors: falling due within one year	12	(12,420,344)		(14,517,939)	
Net current assets			599,853		1,766,182
Total assets less current liabilities		_	743,938		2,987,241
Creditors: falling due in more than one year Provisions for liabilities	13		-		(2,363,762)
Deferred tax	14	-		(11,372)	
			-		(11,372)
Net assets		_ _	743,938		612,107
Capital and reserves		_			
Profit and loss account			743,938		612,107
		_	743,938		612,107

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the Board and were signed on its behalf by:

J A Rogers **Director**

Date:

The notes on pages 10 to 20 form part of these financial statements.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 APRIL 2017

	2017 £	2016 £
Cash flows from operating activities	_	
Profit/(loss) for the financial year	131,830	(54,816)
Adjustments for:		
Amortisation of intangible assets	70,841	71,035
Depreciation of tangible assets	2,215	3,957
Interest received	(27,172)	(21,749)
Taxation charge	(51,744)	(38,424)
Decrease/(increase) in debtors	653,536	(332,901)
(Decrease)/increase in creditors	(4,477,392)	270,377
Corporation tax received	56,407	22,718
Net cash generated from operating activities	(3,641,479)	(79,803)
Cash flows from investing activities		
Purchase of unlisted and other investments	-	(279,960)
Sale of unlisted and other investments	1,003,919	274,000
Interest received	27,172	21,749
Net cash from investing activities	1,031,091	15,789
Net (decrease) in cash and cash equivalents	(2,610,388)	(64,014)
Cash and cash equivalents at beginning of year	15,481,073	15,545,087
Cash and cash equivalents at the end of year	12,870,685	15,481,073
Cash and cash equivalents at the end of year comprise:		
Cash at bank and in hand	12,870,685	15,481,073
	12,870,685	15,481,073

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

1. General information

The British Equity Collecting Society Limited is a private company, limited by guarantee, domiciled in England and Wales.

The registered office and number are as stated on page 1.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

2.2 Functional and presentation currency

The Company's functional and presentation currency is GBP.

2.3 Financial reporting standard 102 - Section 1A disclosure exemptions

The Company has taken advantage of the following disclosure exemptions in preparing these financial statements:

- the requirements of Section 6, Statement of Changes in Equity.

2.4 Revenue recognition

Revenue represents the amounts receivable in the year from commissions, distribution fees and interest income.

Revenue arises either as a percentage deduction from amounts distributed to members or a flat fee charged to broadcasters under a defined agreement. Due to the time required to negotiate agreements, receive data for allocations of monies, and the uncertainty over amounts involved, revenue is recognised as received or invoiced in each financial year. Revenue is also generated from administration charges for European Distributions.

The following criteria must also be met before amounts are recognised:

Rendering of services

Revenue from the rendering of services is recognised by reference to the stage of completion. Where the outcome cannot be measured reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.

BRITISH EQUITY COLLECTING SOCIETY LIMITED

(A Company Limited by Guarantee)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

2. Accounting policies (continued)

2.5 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

Amortisation is provided on the following bases:

Computer software - 20 % straight line

2.6 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Leasehold property - 20% straight line
Fixtures and fittings - 20% straight line
Equipment - 33% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Comprehensive Income.

2.7 Financial instruments

The Company only enters into basic financial instrument transactions.

2.8 Valuation of investments

Investments in unlisted company shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Statement of Comprehensive Income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Balance Sheet date. Gains and losses on remeasurement are recognised in profit or loss for the period.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

2. Accounting policies (continued)

2.9 Operating leases

Rentals paid under operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease term.

2.10 Pensions

Contributions to defined contribution schemes are recognised in profit or loss in the period in which they become payable.

2.11 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance Sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

3. Judgments and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

Management do not consider there to be any material accounting estimates or judgements that need disclosure in these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

4. Operating profit or loss

The operating profit or loss is stated after charging:

	2017	2016
	£	£
Depreciation of tangible fixed assets	2,215	3,957
Amortisation of intangible assets	70,840	71,035
Auditor's remuneration	6,150	6,000

5. Employees

The average monthly number of employees, including directors, during the year was 6 (2016 - 8).

6. Directors' remuneration

	2017 £	2016 £
Directors' emoluments	110,860	90,296
Company contributions to defined contribution pension schemes	18,846	15,379
	129,706	105,675

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

7.	Taxation		
		2017 £	2016 £
	Corporation tax		
	Current tax on profits for the year	16,035	-
	Adjustments in respect of previous periods	(56,407)	(22,718)
		(40,372)	(22,718)
	Total current tax	(40,372)	(22,718)
	Deferred tax		
	Origination and reversal of timing differences	112	(14,188)
	Changes to tax rates	603	(1,518)
	Adjustments in respect of prior periods	(17,101)	-
	Deferred tax asset not recognised	5,014	-
	Total deferred tax	(11,372)	(15,706)
	Taxation on loss on ordinary activities	(51,744)	(38,424)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

7. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2016 - the same as) the standard rate of corporation tax in the UK of 19.92% (2016 - 20%). The differences are explained below:

	2017 £	2016 £
Profit/(loss) on ordinary activities before tax	80,086	(93,240)
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.92% (2016 - 20%) Effects of:	15,952	(18,648)
Expenses not deductible for tax purposes	128	269
Fixed asset adjustments	86	-
Utilisation of tax losses	(73,508)	(22,718)
Deferred tax adjustments	5,598	2,673
Total tax charge for the year	(51,744)	(38,424)

Factors that may affect future tax charges

The Company has tax losses arising of £58,340 (2016 - £71,984) that are available indefinitely for offset against future taxable profits. Deferred tax assets have not been recognised in respect of these losses.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

8. Intangible assets

9	
	Computer software £
Cost	
At 1 May 2016	418,150
At 30 April 2017	418,150
Amortisation	
At 1 May 2016	204,168
Charge for the year	70,840
At 30 April 2017	275,008
Net book value	
At 30 April 2017	143,142
At 30 April 2016	213,982

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

	Leasehold property £	Fixtures and fittings £	Equipment £	Total £
Cost or valuation				
At 1 May 2016	40,466	21,017	63,798	125,281
Disposals	-	(2,323)	(51,415)	(53,738)
At 30 April 2017	40,466	18,694	12,383	71,543
Depreciation				
At 1 May 2016	40,466	21,017	60,640	122,123
Charge for the year on owned assets	-	-	2,215	2,215
Disposals	-	(2,323)	(51,415)	(53,738)
At 30 April 2017	40,466	18,694	11,440	70,600
Net book value				
At 30 April 2017			943	943
At 30 April 2016	-	-	3,158	3,158

10. Fixed asset investments

9.

Tangible fixed assets

	Other fixed asset investments £
At 1 May 2016 Disposals	1,003,919 (1,003,919)
At 30 April 2017	
At 30 April 2016	1,003,919

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

11.	Debtors		
		2017 £	2016 £
	Trade debtors	67,060	689,163
	Other debtors	10,096	873
	Prepayments and accrued income	15,949	113,012
	Tax recoverable	56,407	-
		149,512	803,048
12.	Creditors: amounts falling due within one year		
		2017 £	2016 £
	Trade creditors	37,820	35,077
	Other creditors	14,159	-
	Corporation tax	16,035	-
	Other taxation and social security	21,434	73,822
	Amounts for distribution	12,309,077	14,381,033
	Accruals and deferred income	21,819	28,007
		12,420,344	14,517,939
13.	Creditors: amounts falling due after more than one year		
		2017 £	2016 £
	Awaiting distribution data	-	2,295,434
	Other creditors	-	68,328
		-	2,363,762

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

14. Deferred taxation

		2017 £
At beginning of year		(11,372)
Charged to profit or loss		11,372
At end of year	- -	-
The deferred taxation balance is made up as follows:		
	2017 £	2016 £
Accelerated capital allowances	4,904	(41,002)
Tax losses carried forward	(9,918)	29,139
Short-term timing differences	-	491
Deferred tax asset not recognised	5,014	-
	-	(11,372)

15. Commitments under operating leases

At 30 April 2017 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2017	2016
	£	£
Not later than 1 year	19,583	47,500
Later than 1 year and not later than 5 years	80,000	7,917
Later than 5 years	103,333	-
	202,916	55,417

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2017

16. Related party transactions

The Company paid rent, service charges and administrative charges totalling £92,422 (2016 - £86,837) to Equity during the year; a trade union of which the majority of the directors are members.

The Company paid royalties totalling £10,594 (2016 - £11,487) to 10 (2016 - 7) directors during the year; in their personal capacity as members of Equity.

The Company reimbursed expenses totalling £2,888 (2016 - £2,916) to 6 (2016 - 7) directors during the year.

DETAILED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2017

	Note	2017 £	2016 £
Revenue		837,984	796,032
Gross profit	-	837,984	796,032
Less: overheads	-		
Administrative expenses		(769,363)	(913,482)
Operating profit/(loss)	-	68,621	(117,450)
Interest receivable and similar income		27,172	21,749
Investment income		(15,707)	2,461
Tax on profit on ordinary activities		51,744	38,424
Profit/(Loss) for the year	-	131,830	(54,816)

SCHEDULE TO THE DETAILED ACCOUNTS FOR THE YEAR ENDED 30 APRIL 2017

	2017 £	2016 £
Revenue	L	٤
Commission income	441,489	408,674
Administration charge for European Distributions	182,000	152,301
Fee income	89,626	112,171
Other income	55,830	· -
Timed deposit interest	69,039	122,886
	837,984	796,032
	2017 £	2016 £
Administrative expenses	L	٤
Directors' national insurance	14,179	11,341
Directors' salaries	110,860	90,296
Directors' pension costs	18,846	15,379
Staff salaries	192,383	246,555
Staff national insurance	19,319	24,716
Staff pension costs	13,310	15,448
Staff welfare	9,438	11,096
Travel and subsistence	15,535	10,376
Consultancy	29,078	49,594
Communication	19,705	15,639
Office expenses	62,028	84,020
Legal and professional	31,891	23,465
Auditor's remuneration	6,150	6,000
Bank charges	2,502	4,399
Sundry expenses	3,900	1,141
Affiliations	56,975	26,941
Database materials and systems expenditure	90,208	202,084
Depreciation - computer equipment	2,215	2,669
Depreciation - fixtures and fittings	-	482
Amortisation - intangible fixed assets	70,841	71,035
Depreciation - leasehold property	-	806
	769,363	913,482

SCHEDULE TO THE DETAILED ACCOUNTS FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	£	£
Interest receivable		
Bank interest receivable	27,172	21,749
	27,172	21,749
	2017 £	2016 £
Investment income	L	2
Profit/loss on disposal of unlisted investments	(15,707)	2,461
	(15,707)	2,461